

### VIP Webinar: Shifting Rate Environment – Implications for Fixed Income Investors

Moderator: George Moore, Investment Operations Analyst

Speaker: Kevin Stoudt, CFA, Director of Investments

January 18, 2024



- Economic and Market Update
- Current Fixed Income Environment
- VIP Investment Funds Review and Strategy
- Considerations for Investors
- Summary & Questions

This presentation is not meant to be investment advice. We are presenting current and historical information. For investment advice specific to your situation, please consult Public Trust Advisors, VIP's registered investment advisor.



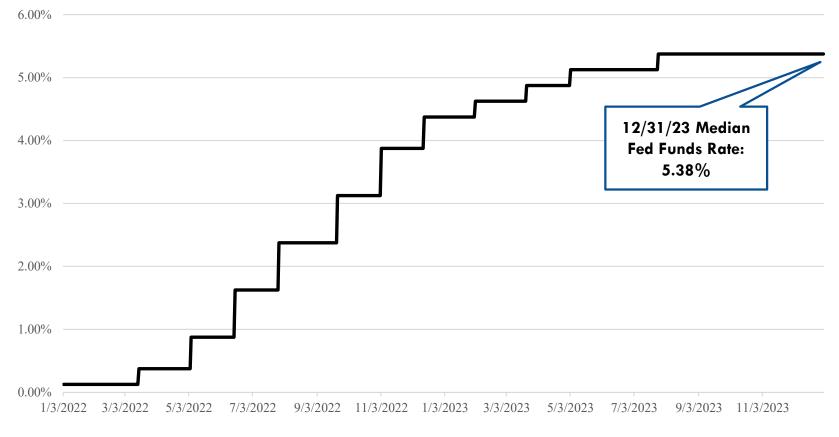
### **Economic and Market Update**



- Federal Reserve paused rate increases current Fed Funds rate is 5.25% - 5.50%
- Higher yields allow fixed income investors to earn additional income
- Inflation has come down, though still above Fed target of 2%
- Positive GDP and low unemployment = soft landing?
- Yield curve remains inverted... but beginning to normalize

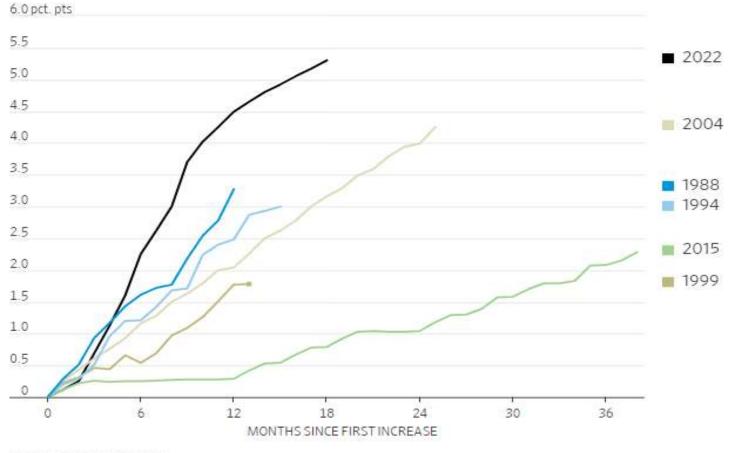


• Following aggressive tightening, the Fed has kept rates steady since July.





The Fed has raised rates faster and more aggressively vs. prior increases...

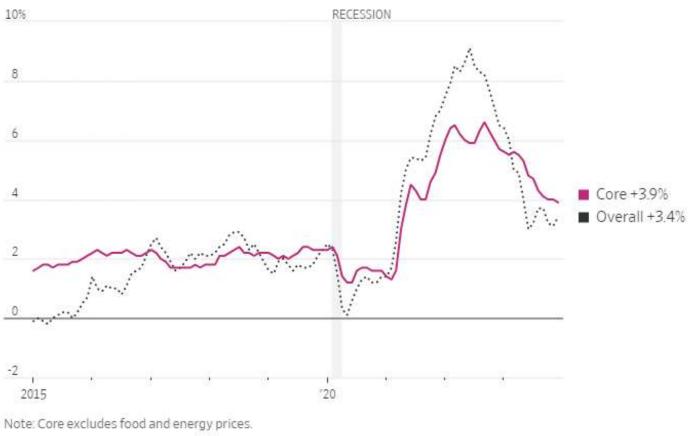


Cumulative change in federal-funds rate since start of initial rate increase

Source: Federal Reserve



### …Leading to more moderate inflation rates

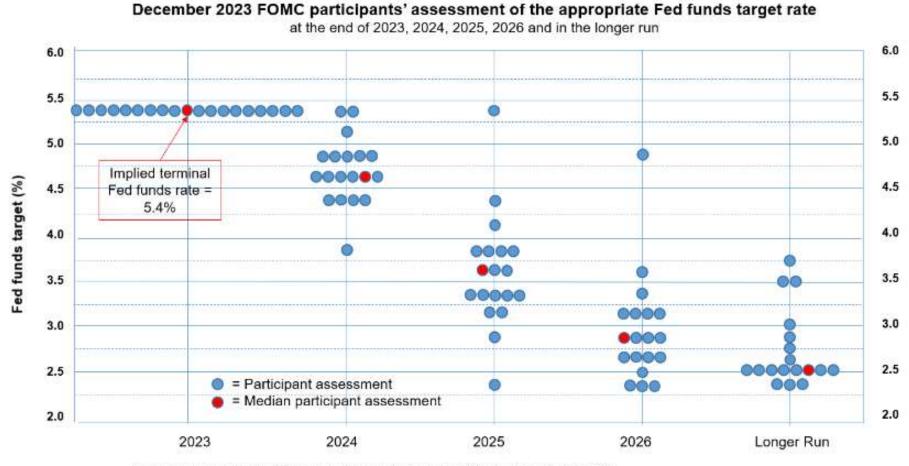


### Consumer price index, 12-month change

Note: Core excludes food and energy prices. Source: Labor Department



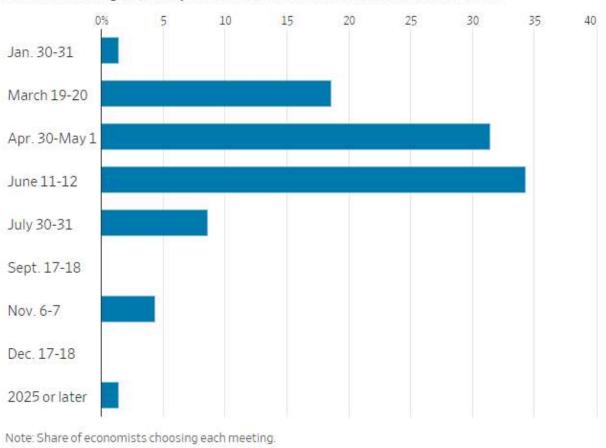
Fed Committee members expect lower rates beginning in 2024...



Source: Federal Reserve, Summary of Economic Projections (SEP), December 13, 2023



...so do economists

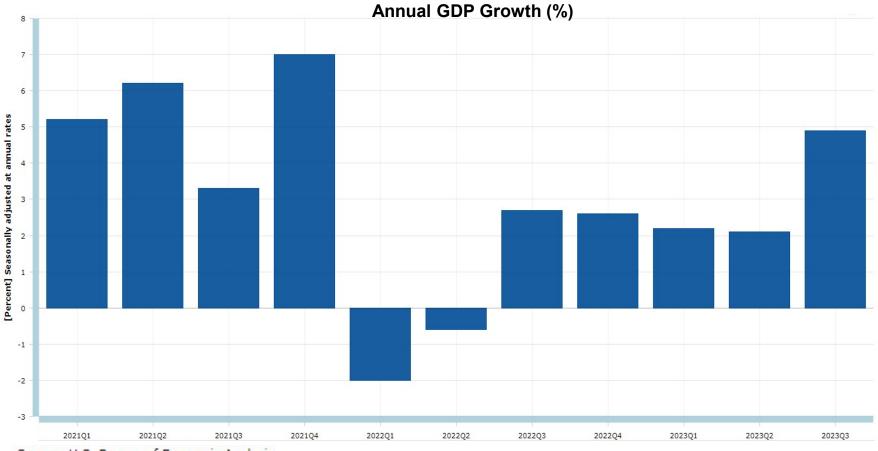


At which meeting do you expect the Federal Reserve to make its next rate cut?

Note: Share of economists choosing each meeting. Source: Wall Street Journal Economic Forecasting Survey, Jan. 5-9

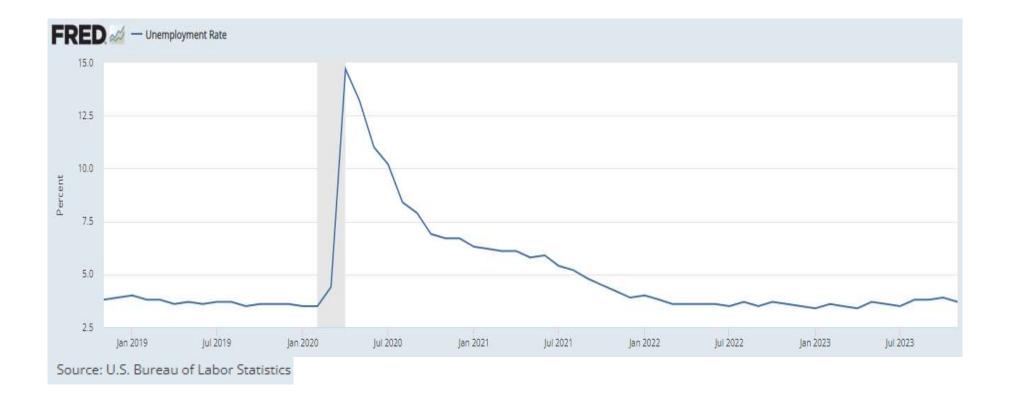


- GDP growth has remained positive since 2<sup>nd</sup> half of 2022
- Today's higher rate environment could lead to slower growth



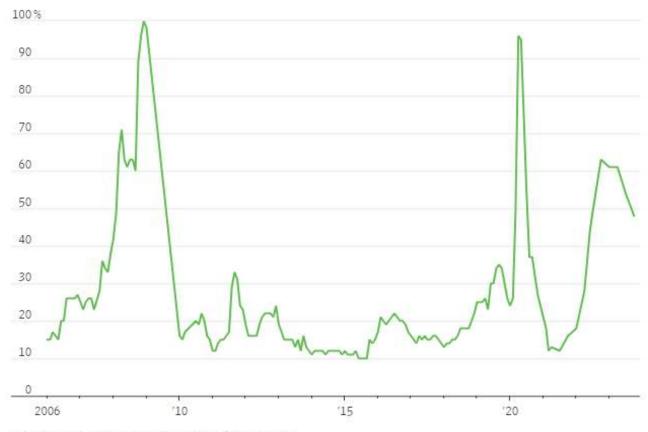


The unemployment rate has remained low following the COVID-driven spike





 The combination of continued growth and low unemployment have lowered recession expectations



Probability U.S. in a recession in next 12 months

Source: Wall Street Journal surveys of economists

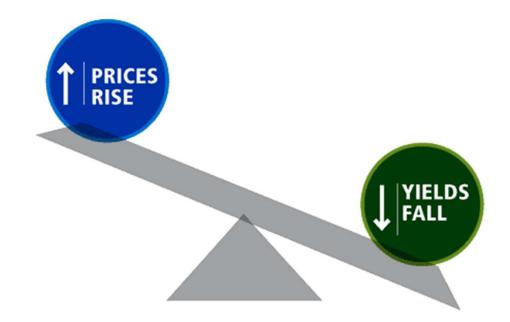


### **Current Fixed Income Environment**



### When interest rates FALL...

Market Value of securities *increases* Interest income *declines* 



### **Falling Interest Rates**





1-3Y Corp/Gov

Past performance is not necessarily indicative of future returns.



When interest rates RISE...

Market Value of securities *decreases* Interest income *increases* 



### **Rising Interest Rates**

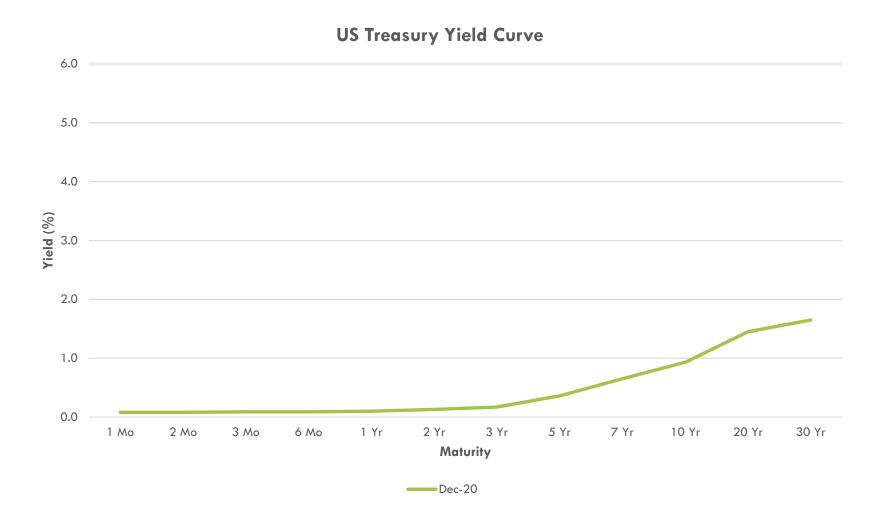




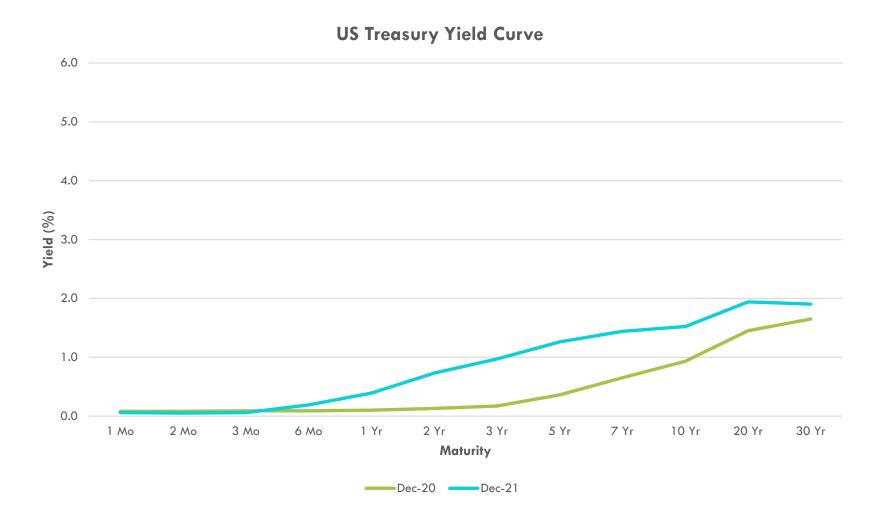
1-3Y Corp/Gov

Past performance is not necessarily indicative of future returns.











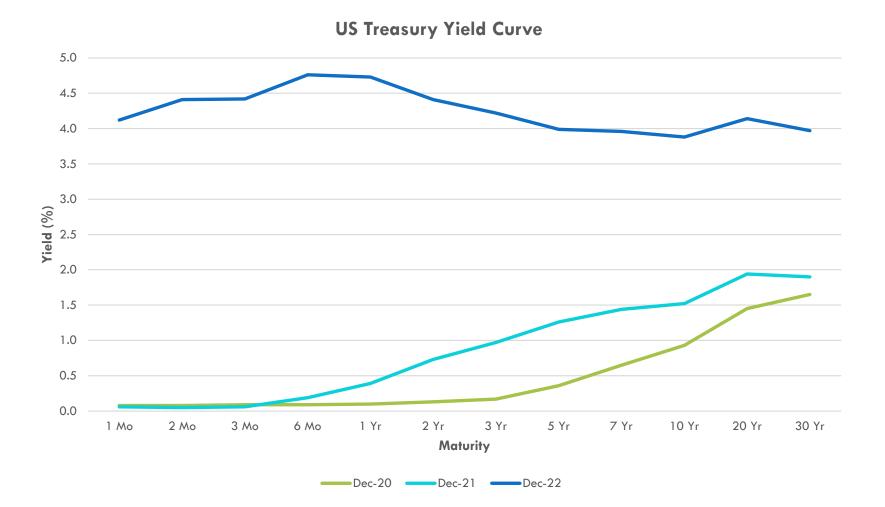
### ...Negatively Impacting 1-3 Year Corp/Gov Total Returns

1-3 Year AAA-AA Corp/Gov Index – Total Return						
	Q1	Q2	Q3	Q4	Annual	
2004	1.05	-1.14	1.07	0.06	1.03	
2005	-0.26	1.20	0.09	0.67	1.72	
2006	0.47	0.65	2.01	0.99	4.18	
2007	1.42	0.73	2.50	2.26	7.08	
2008	2.85	-0.70	1.12	2.96	6.33	
2009	0.20	0.46	0.96	0.15	1.77	
2010	0.77	1.07	0.73	-0.12	2.47	
2011	0.10	0.85	0.40	0.15	1.51	
2012	0.12	0.21	0.33	0.10	0.76	
2013	0.14	-0.13	0.32	0.09	0.42	
2014	0.14	-0.13	0.32	0.09	0.67	2021
2015	0.16	0.29	0.03	0.18	0.59	First negative year in index's history.
2016	0.53	0.14	0.33	-0.41	0.93	(Inception: 1997)
2017	0.91	0.54	-0.08	-0.44	0.55	7/
2018	0.30	0.22	0.27	-0.23	1.64	
2019	-0.13	0.24	0.24	1.28	3.64	
2020	2.62	0.29	0.12	0.07	3.12	
2021	-0.04	-0.02	0.06	-0.53	-0.53	

#### **A X** -

Source: ICE BofA Indices. Past performance is not necessarily indicative of future results.





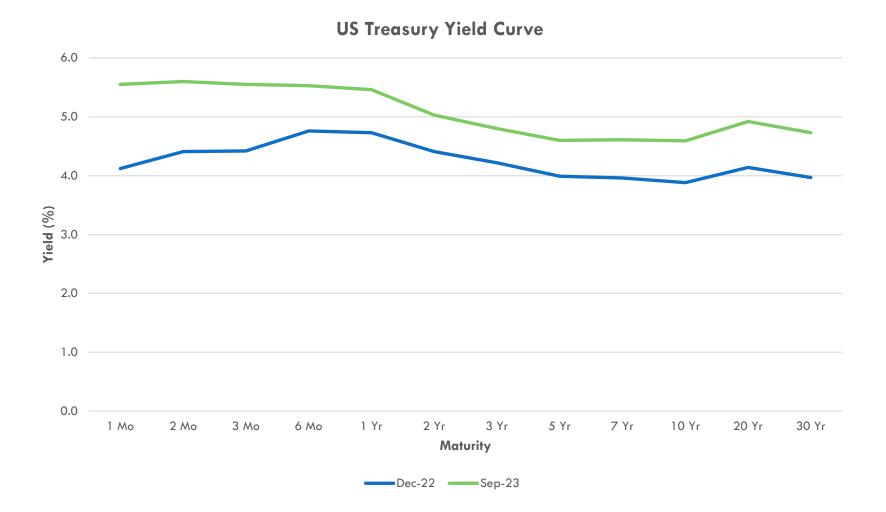


## ... Negatively Impacting 1-3 Year Corp/Gov Total Returns

1-3 Year AAA-AA Corp/Gov Index – Total Return						
	Q1	Q2	Q3	Q4	Annual	
2004	1.05	-1.14	1.07	0.06	1.03	
2005	-0.26	1.20	0.09	0.67	1.72	
2006	0.47	0.65	2.01	0.99	4.18	
2007	1.42	0.73	2.50	2.26	7.08	
2008	2.85	-0.70	1.12	2.96	6.33	
2009	0.20	0.46	0.96	0.15	1.77	
2010	0.77	1.07	0.73	-0.12	2.47	
2011	0.10	0.85	0.40	0.15	1.51	
2012	0.12	0.21	0.33	0.10	0.76	
2013	0.14	-0.13	0.32	0.09	0.42	
2014	0.14	-0.13	0.32	0.09	0.67	2022
2015	0.16	0.29	0.03	0.18	0.59	Second
2016	0.53	0.14	0.33	-0.41	0.93	consecutive
2017	0.91	0.54	-0.08	-0.44	0.55	negative year
2018	0.30	0.22	0.27	-0.23	1.64	
2019	-0.13	0.24	0.24	1.28	3.64	
2020	2.62	0.29	0.12	0.07	3.12	
2021	-0.04	-0.02	0.06	-0.53	-0.53	
2022	-2.34	-0.52	-1.57	0.75	-3.66	<b>7</b>

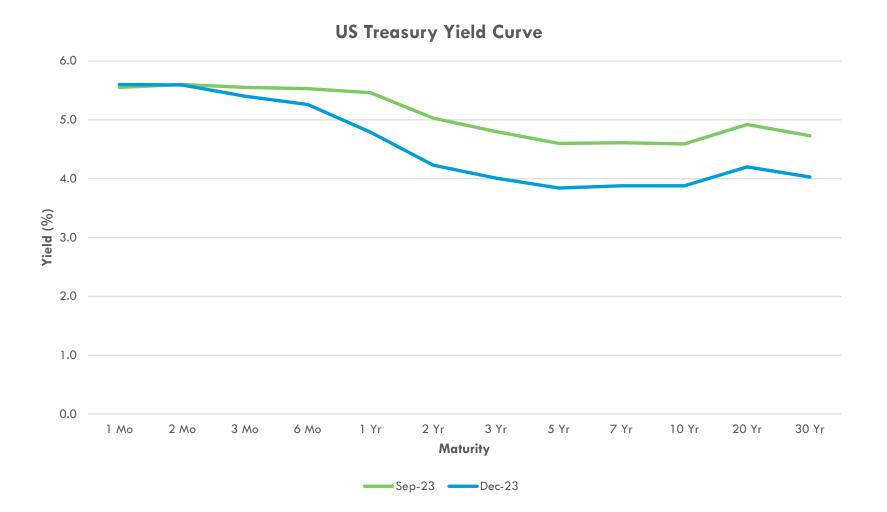
Source: ICE BofA Indices. Past performance is not necessarily indicative of future results.





### ... Until Q4 2023 when Rates Started Declining...







### ...Leading to Positive 1-3 Year Corp/Gov Total Returns

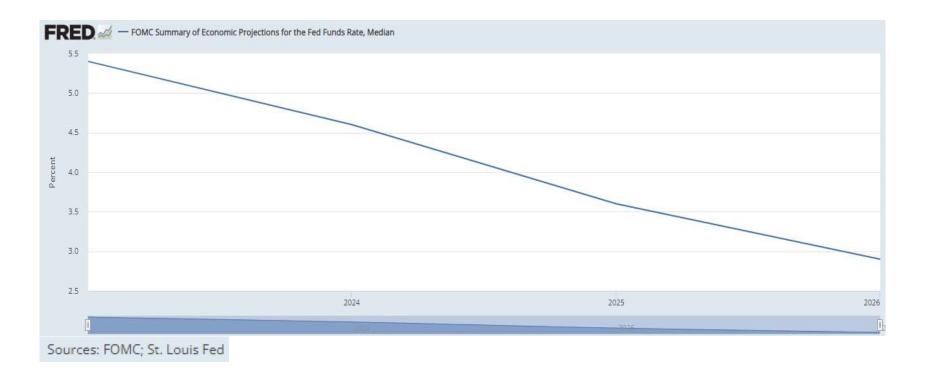
1-3 Yea			-		otal Return	l
	Q1	Q2	Q3	Q4	Annual	
2004	1.05	-1.14	1.07	0.06	1.03	
2005	-0.26	1.20	0.09	0.67	1.72	
2006	0.47	0.65	2.01	0.99	4.18	
2007	1.42	0.73	2.50	2.26	7.08	
2008	2.85	-0.70	1.12	2.96	6.33	
2009	0.20	0.46	0.96	0.15	1.77	
2010	0.77	1.07	0.73	-0.12	2.47	
2011	0.10	0.85	0.40	0.15	1.51	
2012	0.12	0.21	0.33	0.10	0.76	
2013	0.14	-0.13	0.32	0.09	0.42	
2014	0.14	-0.13	0.32	0.09	0.67	
2015	0.16	0.29	0.03	0.18	0.59	
2016	0.53	0.14	0.33	-0.41	0.93	2023
2017	0.91	0.54	-0.08	-0.44	0.55	Best year since
2018	0.30	0.22	0.27	-0.23	1.64	2008
2019	-0.13	0.24	0.24	1.28	3.64	
2020	2.62	0.29	0.12	0.07	3.12	
2021	-0.04	-0.02	0.06	-0.53	-0.53	/
2022	-2.34	-0.52	-1.57	0.75	-3.66	
2023	1.56	-0.55	0.74	2.52	4.31	

Source: ICE BofA Indices. Past performance is not necessarily indicative of future results.

### **Future Rate Expectations Point Lower**

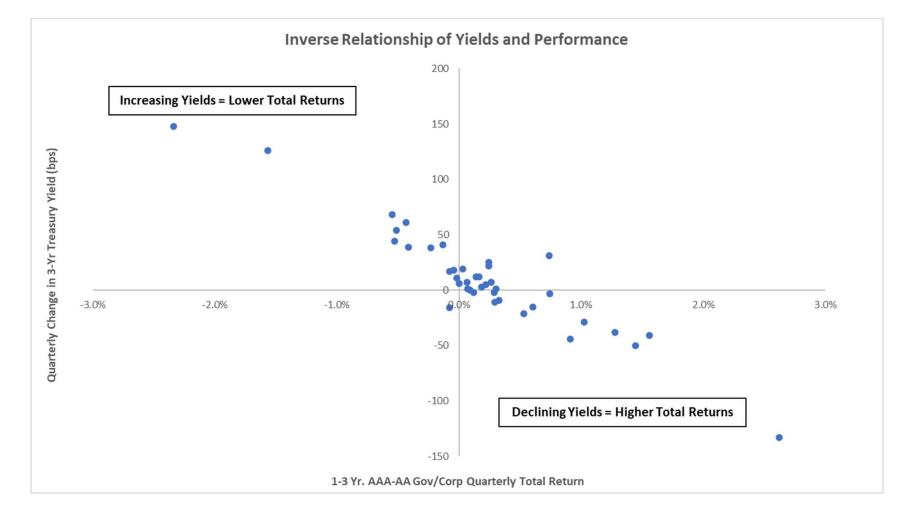


- Federal Reserve's FOMC target overnight rate (Fed Funds rate)
  - Current target rate range: 5.25%-5.50%
  - FOMC Members anticipate lower rates starting in 2024:



### **Total Returns in Different Rate Environments**





• There is a well-defined, inverse relationship between changes in yield and total return.



### **VIP Investment Funds**

VIP Stable NAV Liquidity Fund VIP 1-3 Year High Quality Bond Fund

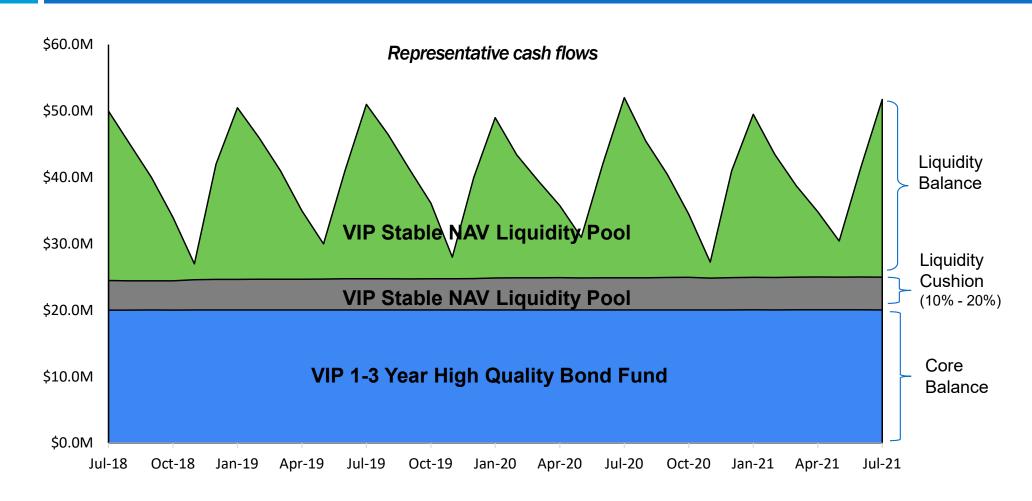
### **VIP Offers Two Investment Portfolios**



Portfolio Characteristics	Stable NAV Liquidity Pool	1-3 Year High Quality Bond Fund	
S&P Rating	AAAm	AA+f/S1	
Current Yield (1/15/24)	5.52%	4.25%	
Mark-to-Market	Daily	Semi-Monthly	
Liquidity	Daily	Semi-Monthly	
Underlying Security Maturity (12/31/23)	69.66 Days	1.83 Years	
Benchmark (ICE BofA Index)	3-Month Treasury Bill Index	1-3 Year AAA-AA US Corp/Gov Index	



### Two complementary portfolios for managing funds

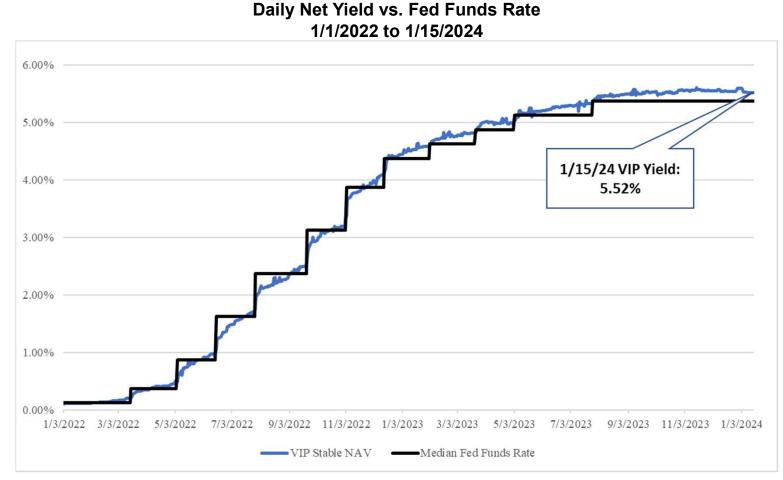


This chart is for informational purposes only. It is not meant to provide advice for your locality's particular situation. For assistance with analyzing your situation, please consult with Public Trust Advisors, VIP's registered investment manager.

**VIP Stable NAV Liquidity Fund** 



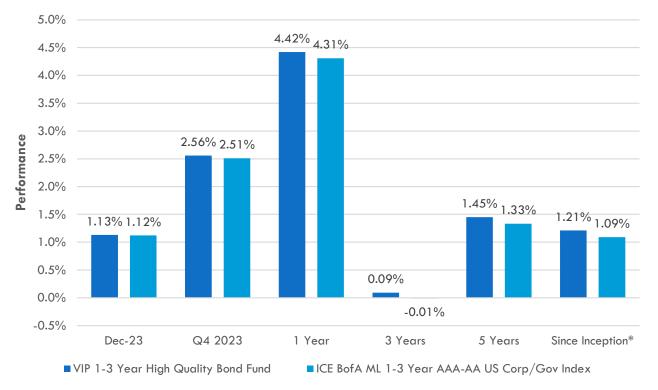
• The Liquidity Fund's Yield Tends to Follow the prevailing Fed Funds Rate



**VIP Stable NAV Liquidity Pool** 



• The 1-3 Year Bond Fund has outperformed the index over each time period



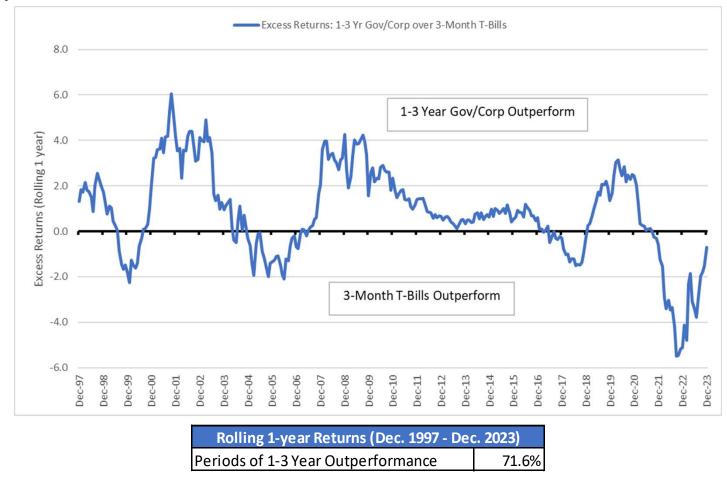
VIP 1-3 Year Fund vs. Index

\* Inception: February 1, 2014. Periods of one-year and longer are annualized. Past performance is not necessarily indicative of future returns

### **Total Return Comparison**



1-3 Year Bond Returns tend to outperform short-term T-Bills throughout market cycles.





### **Considerations for Investors**



- 1. Remember that fixed income portfolios are for longer-term investors:
  - Volatility is to be expected
  - Investors in 1-3 year securities have historically been rewarded with higher returns as compared to investors in shorter-term securities.
- 2. When interest rates are falling:
  - This is the optimum time to reposition your investments as needed.
  - You may even realize a gain when selling in a falling rate environment.
- 3. When interest rates are rising:
  - Avoid selling fixed income investments which may cause you to realize an actual loss.
  - Enjoy the increasing earnings that will be achieved as securities in the portfolio mature and are reinvested in securities with higher interest rates.

### **Top Five Reasons to Like Bonds Today**







# Thank you!

### **VIP Investor Center:**

virginiainvestmentpool.org 804-648-0635

VIP Program Administrator: VML/VACo Finance

VIP Investment Manager: Public Trust Advisors